



## Publishing for Profit: Successful Bottom-Line Management for Book Publishers

By Thomas Woll, Dominique Raccah

Chicago Review Press. Paperback. Book Condition: new. BRAND NEW, Publishing for Profit: Successful Bottom-Line Management for Book Publishers, Thomas Woll, Dominique Raccah, Publishing in the 21st century is a rapidly changing business, and this highly readable and comprehensive reference covers it all: editorial acquisition and process, the importance of metadata, operations procedures, financial benchmarks and methods, and personnel management as well as product development, production, and sales and marketing. Written for the practicing professional just starting out or looking to learn new tricks of the trade, as well as self-publishers who want to understand the industry, this revised and expanded fifth edition contains updated industry statistics and benchmark figures, features up-to-date strategies for creating new revenue streams, approaches to online marketing and sales, key concepts of e-book publishing, and provides new information about using financial information to make key management decisions. A new title P & L that incorporates e-books is provided. Over 30 highly practical forms and sample contracts are also included for up-to-the-minute advice.



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